

SOUTHERN REALTY

ENTERPRISES,INC



Join Our Family

Training Training Training

- FAST TRACK PROGRAM
- NEW ASSOCIATE TRAINING
- ADVANCED CLASSES
- FIELD TRAINING PROGRAM
- COMPUTER CLASSES
- BOARD TRAINING
- VIDEO & DVD LIBRARY
- PERSONAL WEB SITE EDITING
- TECHNOLOGY TRAINING
- 24/7 ON LINE TRAINING



Broker Price Opinions

- ACCURATE & PROFESSIONAL CMAS
- TOTALLY COMPUTERIZED WITH MAPPING





Major Corporations use our services

- AT&T
- WESTINGHOUSE
- SUNTRUST
- NORTHROP GRUMMAN
- WACHOVIA
- AAA
- FEDERAL EXPRESS
- GENERAL FOODS
- LOCKHEED MARTIN
- GENERAL ELECTRIC
- MANY MORE



We sell for the US Government

VA - VETERANS ADMINISTRATION

FANNIE MAE & FREDDIE MAC



HUD-FHA - FEDERAL HOUSING AUTHORITY



Worldwide Marketing

WE BRING YOU MORE BUYERS

- INTERNATIONAL MLS
- WORLDWIDE BROKER NETWORK
- INTERNET BUYERS & SELLERS
- LISTED ON OVER 100 WEB SITES
- OVER 1000 REFERRALS PER YEAR

Quality Flyers

- Full color flyers
- Personal Brochures
- Company brochures
- Full color laser printer





Top Services

- "OPTIONAL" WEEKEND FLOOR TIME
- CLOSED FLOOR SYSTEM
- GROUP ADVERTISING PROGRAMS
- BEAUTIFUL OFFICE GREAT LOCATION
- NEW AGENTS AVAILABLE FOR OPEN HOUSES, ETC.
- QUALITY FULL COLOR MARKETING MATERIALS
- SALES CONTESTS, RECOGNITION AND AWARDS
- GREAT HEALTH AND DENTAL INSURANCE AVAILABLE
- LOCAL AND NATIONAL DEMOGRAPHICS AND INFO
- DIGITAL CAMERA FOR INSTANT PHOTOS & FLIERS

More Services for You

- QUALITY SECRETARIAL SERVICES
- LASER FAX MACHINE (fax broadcasting)
- FREE VOICE MAIL
- MLS High Speed access
- FREE TRAINING
- FREE ERRORS & OMMISSIONS INSURANCE
- REIMBURSEMENT PROGRAM GRI & CRS
- INVESTOR PROPERTY LISTS
- SELLER'S ASSISTANCE PROGRAM
- SELLER'S HOME IMPROVEMENT
- TRADE-IN PROGRAM

Variable Rate Commissions

- GET MORE LISTINGS
- WITH OUR VARIABLE RATE COMMISSION PROGRAMS!





Get More Buyers and Sellers

- Our Exclusive Buyers and Sellers Benefits Pkgs
- FREE Home Security System
- Wholesale Pricing on Flooring, Cabinets and Countertops
- New Appliances and Big Discounts
- Save on Moving Costs
- FREE Consultation with Interior Designer
- Discounts on Furniture and more
- Vendors and Service companies with discounted rates

We Get the Job Done

SALES RATE

- OUR AVG. IS 95 %
- MLS ONLY 73 %





Our Mortgage Affiliations

BENEFITS TO YOU

- MORE QUALIFIED BUYERS
- BETTER SERVICE
- MORE LOAN APPROVALS
- FLYERS, BROKER OPEN HOUSES
- NO POINT LOANS



Our Title Companies

BENEFITS TO YOU

- BETTER SERVICE
- FASTER CLOSINGS







Free Short Sale Processing

- Make More Income by Listing and Selling Short Sales
- We have companies to process your Short Sales with no cost to you or your Seller or the Buyer



Great Advertising

- ORLANDO SENTINEL
- HOMES & LAND
- TREASURE CHEST
- WALL STREET
- NEW YORK TIMES
- DIRECT MAIL OUTS
- UNIQUE HOMES MAGAZINE
- LA PRENSA
- OUT OF STATE PUBLICATIONS
- MANY MORE



High Tech Advertising

RADIO ADVERTISING
 We bring more buyers with our
 "TALKING HOUSES"

DREAM LINE
 Buyers love calling our "Dream Line" to
 obtain information on our listings 24 hours
 a day 7 days a week

Upscale Home Marketing

UNIQUE HOMES MAGAZINE

- DISTRIBUTED WORLDWIDE
- FORTUNE 500 EXECUTIVES
- ROLLS ROYCE OWNERS
- FIRST CLASS AIRLINE SECTIONS
- MANY MORE LOCATIONS



Direct Mail Marketing

- FULL COLOR POSTCARDS
- JUST LISTED JUST SOLD PROGRAMS
- BULK PERMITS
- BUSINESS REPLY PERMITS
- COMPUTER DATABASES FOR DOCTORS, LAWYERS, ACCOUNTANTS, BUILDERS, REALTORS, SUBDIVISIONS & MORE

DVD's for Marketing

- OTHER CITIES IN THE U.S.
- FOR FSBO'S
- PREPARING YOUR HOUSE TO SELL
- PRICING YOUR HOUSE PROPERLY
- PICKING THE RIGHT REALTOR
- LISTING EXPIRED? FIND OUT WHY



High Commission Splits

- TOP COMMISSIONS YOUR CHOICE
- 100 % SPLITS from \$ 0 /mo. if 2 closings or more in previous month
- 75-90 % NO MONTHLY FEES Sm Annual Fee
- 50-80% NO MONTHLY FEES





Let's Get Started Now

SOUTHERN REALTY

ENTERPRISES, INC.

407-869-0033

1-800-771-0031

FRANK FILIPPELLI, PRES.

Florida-Houses.com





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